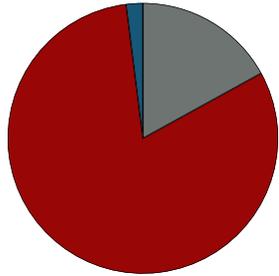


## REVENUE

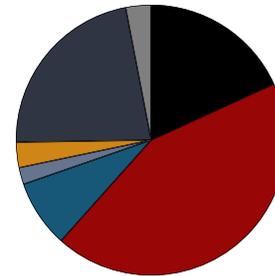


	2015	2014
Donations under \$1,000 (81%)	\$3,799,760	\$3,296,368
Donations \$1,000 or greater (17%)	813,579	670,354
Events, Interest & Other (2%)	81,167	253,844
<b>Total Revenue</b>	<b>\$4.7M</b>	<b>\$4.2M</b>

SUPPORTERS (2015)	<b>89,163</b>
DONATIONS < \$1,000	<b>30,156</b>
DONATIONS > \$1,000	<b>507</b>

A supporter is anyone who voluntarily signs onto a CTF campaign or join appeal. There is no cost associated with being a supporter. Supporters will be asked for financial contributions.

## EXPENDITURES

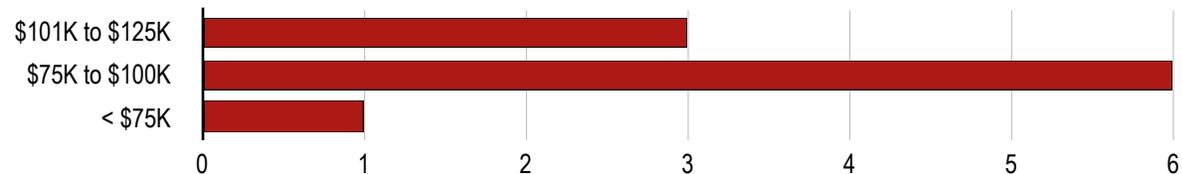


	2015	2014
Publications & Supporter Services (44%)	\$2,038,326	\$1,838,303
Communications & Campaigns (22%)	1,034,906	933,098
Development & Events (18%)	861,846	793,098
Administration (8%)	395,931	394,178
Meetings & Travel (3%)	147,980	100,399
Student Programs (3%)	122,933	68,740
Technology (2%)	87,702	80,405
<b>Total Expenses</b>	<b>\$4.7M</b>	<b>\$4.2M</b>

## EXCESS REVENUE OVER EXPENDITURE

2015	\$4,883
2014	\$12,345

## EMPLOYEE COMPENSATION



TOP 10 HIGHEST COMPENSATED POSITIONS