

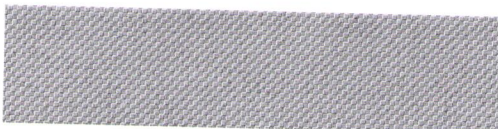
s.21(1)(b)

## Rancourt, Mélanie

---

**From:** Matthew.Oppenheimer@international.gc.ca  
**Sent:** January-29-18 7:56 PM  
**To:** Rancourt, Mélanie  
**Cc:** Matthew.Oppenheimer@international.gc.ca  
**Subject:** RE: Assistance request from your Consulate

Hello Melanie,



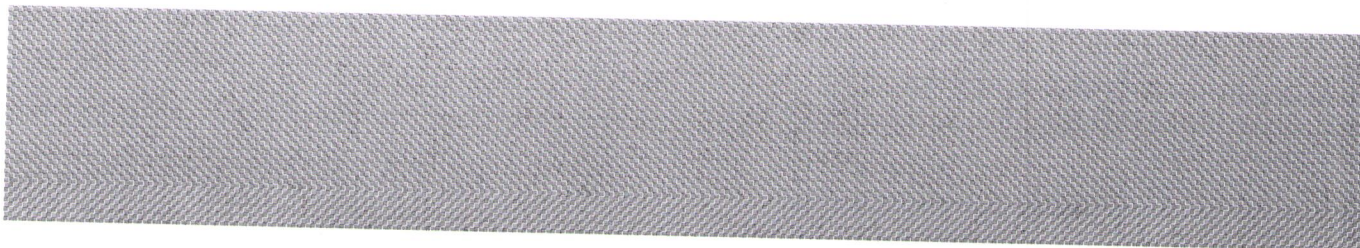
Matt

Matthew Oppenheimer  
Cultural Trade Officer | Agent des Industries Culturelles  
Government of Canada | Gouvernement du Canada

---

**From:** Oppenheimer, Matthew -LNGLS -TD  
**Sent:** January-29-18 2:22 PM  
**To:** 'Rancourt, Mélanie'  
**Cc:** Oppenheimer, Matthew -LNGLS -TD  
**Subject:** RE: Assistance request from your Consulate

Hi again,



Cheers,

Matthew Oppenheimer  
Cultural Trade Officer | Agent des Industries Culturelles  
Government of Canada | Gouvernement du Canada

---

**From:** Rancourt, Mélanie [<mailto:melanie.rancourt@crtc.gc.ca>]  
**Sent:** January-29-18 8:07 AM  
**To:** Oppenheimer, Matthew -LNGLS -TD  
**Subject:** Assistance request from your Consulate

Bonjour Matthew,

I just spoke with Scott Hutton and he would like a first conversation only between you and him. We would organize another meeting after id needed. Is that ok with you?

Merci,

*Mélanie Rancourt*

Chef services administratifs par intérim & Adjointe exécutive au Directeur Exécutif, Radiodiffusion, Scott Hutton |  
Acting Team Leader Admin Services & Executive Assistant to the Executive Director, Broadcasting, Scott Hutton  
Conseil de la radiodiffusion et des télécommunications canadiennes | Canadian Radio-television and Telecommunications  
Commission (CRTC)

1, promenade du Portage, Gatineau (Québec), J8X 4B1



[melanie.rancourt@crtc.gc.ca](mailto:melanie.rancourt@crtc.gc.ca)

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Télécopieur | Facsimile 819-994-0218

Gouvernement du Canada | Government of Canada

[www.crtc.gc.ca](http://www.crtc.gc.ca)

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**From:** [Matthew.Oppenheimer@international.gc.ca](mailto:Matthew.Oppenheimer@international.gc.ca) [<mailto:Matthew.Oppenheimer@international.gc.ca>]

**Sent:** January-26-18 9:37 PM

**To:** Rancourt, Mélanie <[melanie.rancourt@crtc.gc.ca](mailto:melanie.rancourt@crtc.gc.ca)>

**Cc:** [Matthew.Oppenheimer@international.gc.ca](mailto:Matthew.Oppenheimer@international.gc.ca)

**Subject:** RE: Assistance request from your Consulate

Matthew Oppenheimer  
Cultural Trade Officer | Agent des Industries Culturelles  
Government of Canada | Gouvernement du Canada

**From:** Oppenheimer, Matthew -LNGLS -TD  
**Sent:** January-26-18 6:30 PM  
**To:** 'Rancourt, Mélanie'  
**Cc:** 'Matthew Oppenheimer'  
**Subject:** RE: Assistance request from your Consulate

Hi Melanie,

Thanks,

Matt

Matthew Oppenheimer  
Cultural Trade Officer | Agent des Industries Culturelles  
Government of Canada | Gouvernement du Canada

**From:** Oppenheimer, Matthew -LNGLS -TD  
**Sent:** January-26-18 3:31 PM  
**To:** 'Rancourt, Mélanie'  
**Cc:** Simpson, Stephen; Hutton, Scott; Oppenheimer, Matthew -LNGLS -TD  
**Subject:** RE: Assistance request from your Consulate

Bonjour Mélanie,

Thank you,

Matt

Matthew Oppenheimer  
Cultural Trade Officer | Agent des Industries Culturelles  
Government of Canada | Gouvernement du Canada

**From:** Rancourt, Mélanie [mailto:[melanie.rancourt@crtc.gc.ca](mailto:melanie.rancourt@crtc.gc.ca)]  
**Sent:** January-26-18 9:29 AM  
**To:** Oppenheimer, Matthew -LNGLS -TD  
**Cc:** Simpson, Stephen; Hutton, Scott  
**Subject:** Assistance request from your Consulate

Bonjour Matthew,

Following our telephone conversation, please provide me with dates and times that work best for you and your officials.

Once known, send me the names and emails of the individuals who will participate in the teleconference meeting with Scott Hutton.

Regards,

*Mélanie Rancourt*

Chef services administratifs par intérim & Adjointe exécutive au Directeur Exécutif, Radiodiffusion, Scott Hutton |  
Acting Team Leader Admin Services & Executive Assistant to the Executive Director, Broadcasting, Scott Hutton  
Conseil de la radiodiffusion et des télécommunications canadiennes | Canadian Radio-television and Telecommunications  
Commission (CRTC)

1, promenade du Portage, Gatineau (Québec), J8X 4B1  
[melanie.rancourt@crtc.gc.ca](mailto:melanie.rancourt@crtc.gc.ca)

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Gouvernement du Canada | Government of Canada

[www.crtc.gc.ca](http://www.crtc.gc.ca)

 [Suivez-nous sur Twitter](#) |  [Follow us on Twitter](#)

**From:** Simpson, Stephen  
**Sent:** January-24-18 12:44 PM  
**To:** [Matthew.Oppenheimer@international.gc.ca](mailto:Matthew.Oppenheimer@international.gc.ca)  
**Cc:** Hutton, Scott <[scott.hutton@crtc.gc.ca](mailto:scott.hutton@crtc.gc.ca)>  
**Subject:** RE: Assistance request from your Consulate

Thanks for the great call yesterday. Very gratified to have the help of your office with our report project to government.



By way of this email I am cc'ing Scott Hutton, our Executive Director of the Broadcast Group here at the CRTC who will be the next person you hear from.

During that time he can answer the many questions you have regarding timing, required assistance and a possible field trip to California by our team assigned to this project.

Cheers

Commissioner Stephen Simpson  
Canadian Radio, Television & Telecommunications Commission  
[REDACTED] or [REDACTED]

**From:** [Matthew.Oppenheimer@international.gc.ca](mailto:Matthew.Oppenheimer@international.gc.ca) [<mailto:Matthew.Oppenheimer@international.gc.ca>]  
**Sent:** January-24-18 12:02 PM  
**To:** Simpson, Stephen <[Stephen.simpson@crtc.gc.ca](mailto:Stephen.simpson@crtc.gc.ca)>  
**Cc:** [Matthew.Oppenheimer@international.gc.ca](mailto:Matthew.Oppenheimer@international.gc.ca)  
**Subject:** Assistance request from your Consulate

Hello Stephen,

[REDACTED]

Chat soon,

Matt

Matthew Oppenheimer  
Cultural Trade Officer | Agent des Industries Culturelles  
[Matthew.Oppenheimer@international.gc.ca](mailto:Matthew.Oppenheimer@international.gc.ca)  
Telephone | Téléphone: (213) 346-2757  
Consulate General of Canada | Consulat Général du Canada  
550 S Hope Street, 9<sup>th</sup> Floor, Los Angeles, California 90071



Government of Canada / Gouvernement du Canada

Canada

**From:** Gurinow, Helen -LNGLS -GR  
**Sent:** Monday, January 22, 2018 12:33 PM  
**To:** 'Simpson, Stephen'  
**Subject:** Assistance request from your Consulate


Hello Stephen,

[REDACTED]



Helen Gurinow  
Office of the Consul General | Bureau du Consul Général

Consulate General of Canada | Consulat général du Canada  
550 S. Hope St., 9/F, Los Angeles, CA 90071-2627  
Tel: (213) 346-2779  
Fax: (213) 346-2703  
[helen.gurinow@international.gc.ca](mailto:helen.gurinow@international.gc.ca)  
[www.losangeles.gc.ca](http://www.losangeles.gc.ca)

 Government of Canada | Gouvernement du Canada

Canada



---

**From:** Simpson, Stephen [<mailto:Stephen.simpson@crtc.gc.ca>]  
**Sent:** Monday, January 22, 2018 7:25 AM  
**To:** Gurinow, Helen -LNGLS -GR  
**Subject:** RE: Assistance request from your Consulate

Good morning Helen

Regarding the email request I sent to you on January 16, can you please confirm receipt?

Our chair is planning a trip from Ottawa to California in the weeks to come and we would appreciate an opportunity to meet with your office to discuss the matter below.

Kindest regards

Commissioner Stephen Simpson  
BC & Yukon  
[stephen.simpson@crtc.gc.ca](mailto:stephen.simpson@crtc.gc.ca)

---

**From:** Simpson, Stephen <[Stephen.simpson@crtc.gc.ca](mailto:Stephen.simpson@crtc.gc.ca)>  
**Date:** Tuesday, Jan 16, 2018, 9:00 AM  
**To:** [helen.gurinow@international.gc.ca](mailto:helen.gurinow@international.gc.ca) <[helen.gurinow@international.gc.ca](mailto:helen.gurinow@international.gc.ca)>  
**Cc:** Hutton, Scott <[scott.hutton@crtc.gc.ca](mailto:scott.hutton@crtc.gc.ca)>  
**Subject:** Assistance request from your Consulate

Good Morning Helen

I was given your email by Paul Hill, whose Telefilm event in Palm Springs I attended last weekend.

I know Paul [REDACTED] in Canada, and I am a regulator of those industries as a Commissioner with the CRTC.

I also know Paul [REDACTED] and as a Palm Springs [REDACTED] I often attend their Telefilm event as part of the Palm Springs Film Festival. As you know, our Consul General, [REDACTED] also attended and while we met briefly before he addressed the crowd, time did not permit lengthy conversation.

My reason for this email is to establish contact between your office and ours as we prepare a report under the directive of government on the future audio and video program distribution models and we

would appreciate his help. As I am splitting my time between Vancouver and southern California I am facilitating first initial contact. I can be reached via this email and my U.S. number [REDACTED]

By way of background, our Chair has reached out to the leadership of numerous companies operating in media and digital distribution fields to gather views on future distribution models and any plans for services in Canada. Moreover, we will soon be asking Internet video and audio services (domestic and foreign) to provide some high level information on their services in Canada (e.g. usage, revenues, profits, expenditures on Canadian programming).

To this end, we would like to engage with leaders of the digital audio or video distribution fields headquartered in both southern California and the Silicon Valley.

We would appreciate the guidance of your office with respect to who, in your view, we should meet. We would also seek your help in establishing such meetings.

I have copied Scott Hutton, our Executive Director of Broadcasting who liaise between the Consulate and our people in Gatineau. His contact information is below. I am also available as I am splitting my time between Vancouver and southern California during this project. I can be reached via this email and my U.S. number [REDACTED]

Thank you for your help with this request.

Kindest regards

Stephen Simpson  
Commissioner, BC & Yukon  
Canadian Radio-television and Telecommunications Commission  
450 – 300 West Georgia Street  
Vancouver BC  
Office 604-6662914 Cdn Cellular [REDACTED] US Cellular [REDACTED]

Attachment :

Scott Hutton

Directeur exécutif, Radiodiffusion / Executive Director, Broadcasting

Conseil de la radiodiffusion et des télécommunications canadiennes | Canadian Radio-television and Telecommunications Commission

Ottawa, ON K1A 0N2

[Scott.Hutton@crtc.gc.ca](mailto:Scott.Hutton@crtc.gc.ca)

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Télécopieur | Facsimile 819-994-0218

Gouvernement du Canada | Government of Canada

[www.crtc.gc.ca](http://www.crtc.gc.ca)



s.21(1)(b)

s.19(1)


**Rancourt, Mélanie**

---


**From:** Simpson, Stephen  
**Sent:** January-26-18 10:28 AM  
**To:** Hutton, Scott  
**Subject:** FW: Assistance request from your Consulate

Trust you got this email with Matt's contact info. His office is ready to help where they can. On that subject, so am I. If there is anything I can do on this end vis-a-vis setting up meetings or even doing said meetings I am ready to go.

I am an hour from L.A. by car and with my flight passes, I can fly to the Bay Area on a moments notice, so let m3 know.

I gather from our 

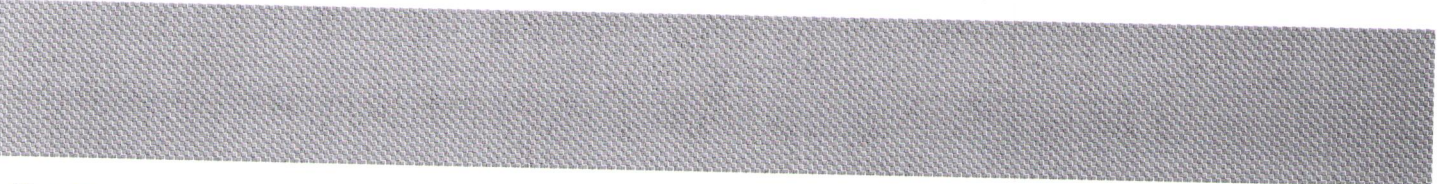
ss

  
Commissioner Stephen Simpson  
BC & Yukon  
stephen.simpson@crtc.gc.ca

---

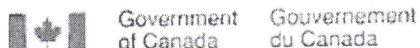
**From:** Matthew.Oppenheimer@international.gc.ca <Matthew.Oppenheimer@international.gc.ca>  
**Date:** Wednesday, Jan 24, 2018, 9:02 AM  
**To:** Simpson, Stephen <Stephen.simpson@crtc.gc.ca>  
**Cc:** Matthew.Oppenheimer@international.gc.ca <Matthew.Oppenheimer@international.gc.ca>  
**Subject:** Assistance request from your Consulate

Hello Stephen,

  
Chat soon,

Matt

Matthew Oppenheimer  
Cultural Trade Officer | Agent des Industries Culturelles  
[Matthew.Oppenheimer@international.gc.ca](mailto:Matthew.Oppenheimer@international.gc.ca)  
Telephone | Téléphone: (213) 346-2757  
Consulate General of Canada | Consulat Général du Canada  
550 S Hope Street, 9<sup>th</sup> Floor, Los Angeles, California 90071



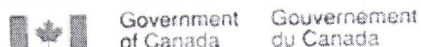
Canada

**From:** Gurinow, Helen -LNGLS -GR  
**Sent:** Monday, January 22, 2018 12:33 PM  
**To:** 'Simpson, Stephen'  
**Subject:** Assistance request from your Consulate

Hello Stephen,



Helen Gurinow  
Office of the Consul General | Bureau du Consul Général  
Consulate General of Canada | Consulat général du Canada  
550 S. Hope St., 9/F, Los Angeles, CA 90071-2627  
Tel: (213) 346-2779  
Fax: (213) 346-2703  
[helen.gurinow@international.gc.ca](mailto:helen.gurinow@international.gc.ca)  
[www.losangeles.gc.ca](http://www.losangeles.gc.ca)



Canada



**From:** Simpson, Stephen [<mailto:Stephen.simpson@crtc.gc.ca>]  
**Sent:** Monday, January 22, 2018 7:25 AM  
**To:** Gurinow, Helen -LNGLS -GR  
**Subject:** RE: Assistance request from your Consulate

Good morning Helen

Regarding the email request I sent to you on January 16, can you please confirm receipt?

Our chair is planning a trip from Ottawa to California in the weeks to come and we would appreciate an opportunity to meet with your office to discuss the matter below.

Kindest regards

Commissioner Stephen Simpson  
BC & Yukon  
[stephen.simpson@crtc.gc.ca](mailto:stephen.simpson@crtc.gc.ca)

**From:** Simpson, Stephen <[Stephen.simpson@crtc.gc.ca](mailto:Stephen.simpson@crtc.gc.ca)>  
**Date:** Tuesday, Jan 16, 2018, 9:00 AM  
**To:** [helen.gurinow@international.gc.ca](mailto:helen.gurinow@international.gc.ca) <[helen.gurinow@international.gc.ca](mailto:helen.gurinow@international.gc.ca)>  
**Cc:** Hutton, Scott <[scott.hutton@crtc.gc.ca](mailto:scott.hutton@crtc.gc.ca)>  
**Subject:** Assistance request from your Consulate

Good Morning Helen

I was given your email by Paul Hill, whose Telefilm event in Palm Springs I attended last weekend.



I know Paul [REDACTED] in Canada, and I am a regulator of those industries as a Commissioner with the CRTC.

I also know Paul [REDACTED] and as a Palm Springs [REDACTED] I often attend their Telefilm event as part of the Palm Springs Film Festival. As you know, our Consul General, [REDACTED] also attended and while we met briefly before he addressed the crowd, time did not permit lengthy conversation.

My reason for this email is to establish contact between your office and ours as we prepare a report under the directive of government on the future audio and video program distribution models and we would appreciate his help. As I am splitting my time between Vancouver and southern California I am facilitating first initial contact. I can be reached via this email and my U.S. number [REDACTED]

By way of background, our Chair has reached out to the leadership of numerous companies operating in media and digital distribution fields to gather views on future distribution models and any plans for services in Canada. Moreover, we will soon be asking Internet video and audio services (domestic and foreign) to provide some high level information on their services in Canada (e.g. usage, revenues, profits, expenditures on Canadian programming).

To this end, we would like to engage with leaders of the digital audio or video distribution fields headquartered in both southern California and the Silicon Valley.

We would appreciate the guidance of your office with respect to who, in your view, we should meet. We would also seek your help in establishing such meetings.

I have copied Scott Hutton, our Executive Director of Broadcasting who liaise between the Consulate and our people in Gatineau. His contact information is below. I am also available as I am splitting my time between Vancouver and southern California during this project. I can be reached via this email and my U.S. number [REDACTED]

Thank you for your help with this request.

Kindest regards

Stephen Simpson  
Commissioner, BC & Yukon  
Canadian Radio-television and Telecommunications Commission  
450 – 300 West Georgia Street  
Vancouver BC  
Office 604-6662914 Cdn Cellular [REDACTED] US Cellular [REDACTED]

Attachment :

Scott Hutton

Directeur exécutif, Radiodiffusion / Executive Director, Broadcasting

Conseil de la radiodiffusion et des télécommunications canadiennes | Canadian Radio-television and Telecommunications Commission

Ottawa, ON K1A 0N2

[Scott.Hutton@crtc.gc.ca](mailto:Scott.Hutton@crtc.gc.ca)

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Télécopieur | Facsimile 819-994-0218  
Gouvernement du Canada | Government of Canada  
[www.crtc.gc.ca](http://www.crtc.gc.ca)



## Rancourt, Mélanie

---

**From:** Simpson, Stephen  
**Sent:** January-23-18 11:20 AM  
**To:** Hutton, Scott  
**Subject:** FW: Assistance request from your Consulate

I got this email reply yesterday along with a follow up phone message from a guy called Matthew, the cultural officer at the consulate. Will call him in an hour and set him up for a call from you.

ss

Commissioner Stephen Simpson  
BC & Yukon  
stephen.simpson@crtc.gc.ca

---

**From:** Helen.Gurinow@international.gc.ca <Helen.Gurinow@international.gc.ca>  
**Date:** Monday, Jan 22, 2018, 12:33 PM  
**To:** Simpson, Stephen <Stephen.simpson@crtc.gc.ca>  
**Subject:** Assistance request from your Consulate

Hello Stephen,

**Helen Gurinow**  
Office of the Consul General | Bureau du Consul Général  
Consulate General of Canada | Consulat général du Canada  
550 S. Hope St., 9/F, Los Angeles, CA 90071-2627  
Tel: (213) 346-2779  
Fax: (213) 346-2703  
[helen.gurinow@international.gc.ca](mailto:helen.gurinow@international.gc.ca)  
[www.losangeles.gc.ca](http://www.losangeles.gc.ca)

 Government of Canada / Gouvernement du Canada

Canada



---

**From:** Simpson, Stephen [mailto:Stephen.simpson@crtc.gc.ca]  
**Sent:** Monday, January 22, 2018 7:25 AM  
**To:** Gurinow, Helen -LNGLS -GR  
**Subject:** RE: Assistance request from your Consulate

Good morning Helen

Regarding the email request I sent to you on January 16, can you please confirm receipt?

Our chair is planning a trip from Ottawa to California in the weeks to come and we would appreciate an opportunity to meet with your office to discuss the matter below.

Kindest regards

Commissioner Stephen Simpson  
BC & Yukon  
[stephen.simpson@crtc.gc.ca](mailto:stephen.simpson@crtc.gc.ca)

---

**From:** Simpson, Stephen <[Stephen.simpson@crtc.gc.ca](mailto:Stephen.simpson@crtc.gc.ca)>  
**Date:** Tuesday, Jan 16, 2018, 9:00 AM  
**To:** [helen.gurinow@international.gc.ca](mailto:helen.gurinow@international.gc.ca) <[helen.gurinow@international.gc.ca](mailto:helen.gurinow@international.gc.ca)>  
**Cc:** Hutton, Scott <[scott.hutton@crtc.gc.ca](mailto:scott.hutton@crtc.gc.ca)>  
**Subject:** Assistance request from your Consulate

Good Morning Helen

I was given your email by Paul Hill, whose Telefilm event in Palm Springs I attended last weekend.

I know Paul [REDACTED] in Canada, and I am a regulator of those industries as a Commissioner with the CRTC.

I also know Paul [REDACTED] and as a Palm Springs [REDACTED] I often attend their Telefilm event as part of the Palm Springs Film Festival. As you know, our Consul General, [REDACTED] [REDACTED] also attended and while we met briefly before he addressed the crowd, time did not permit lengthy conversation.

My reason for this email is to establish contact between your office and ours as we prepare a report under the directive of government on the future audio and video program distribution models and we would appreciate his help. As I am splitting my time between Vancouver and southern California I am facilitating first initial contact. I can be reached via this email and my U.S. number [REDACTED]

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To this end, we would like to engage with leaders of the digital audio or video distribution fields headquartered in both southern California and the Silicon Valley.

We would appreciate the guidance of your office with respect to who, in your view, we should meet. We would also seek your help in establishing such meetings.

I have copied Scott Hutton, our Executive Director of Broadcasting who liaise between the Consulate and our people in Gatineau. His contact information is below. I am also available as I am splitting my time between Vancouver and southern California during this project. I can be reached via this email and my U.S. number [REDACTED]

Thank you for your help with this request.

Kindest regards



Stephen Simpson  
Commissioner, BC & Yukon  
Canadian Radio-television and Telecommunications Commission  
450 – 300 West Georgia Street  
Vancouver BC  
Office 604-6662914 Cdn Cellular [REDACTED] US Cellular [REDACTED]

Attachment :

Scott Hutton

Directeur exécutif, Radiodiffusion / Executive Director, Broadcasting

Conseil de la radiodiffusion et des télécommunications canadiennes | Canadian Radio-television and  
Telecommunications Commission

Ottawa, ON K1A 0N2

Scott.Hutton@crtc.gc.ca

Téléphone | Telephone 819-997-4573

Télécopieur | Facsimile 819-994-0218

Gouvernement du Canada | Government of Canada

www.crtc.gc.ca

## Rancourt, Mélanie

---

**From:** Hutton, Scott  
**Sent:** January-15-18 4:42 PM  
**To:** Steve  
**Subject:** RE: [REDACTED]

Hi Stephen, how about something like this.

(The CRTC is preparing a report for the federal government on future audio and video program distribution models and we would appreciate your help. Our Chairman has reached out to the leadership of numerous companies operating in media and digital distribution fields to gather views on future distribution models and any plans for services in Canada. Moreover, we will soon be asking Internet video and audio services (domestic and foreign) to provide some high level information on their services in Canada (e.g. usage, revenues, profits, expenditures on Canadian programming). To this end, we would like to engage with leaders of the digital audio or video distribution fields headquartered in Silicon Valley. We would appreciate your guidance with respect to who, in your view, we should meet. We would also seek your help in establishing such meetings.)

S

Scott Hutton

Directeur exécutif, Radiodiffusion / Executive Director, Broadcasting Conseil de la radiodiffusion et des télécommunications canadiennes | Canadian Radio-television and Telecommunications Commission Ottawa, ON K1A 0N2  
Scott.Hutton@crtc.gc.ca Téléphone | Telephone 819-997-4573 Télécopieur | Facsimile 819-994-0218  
Gouvernement du Canada | Government of Canada www.crtc.gc.ca

-----Original Message-----

From: Steve [mailto:[REDACTED]@[REDACTED].ca]  
Sent: 15 janvier 2018 1:29  
To: Hutton, Scott <scott.hutton@crtc.gc.ca>  
Subject: [REDACTED]

Hi Scott

Sorry to be using my personal email but have my work phone data turned off and I am away from the house right now so no WiFi.

Just to follow up with you, I wanted to confirm that I met our Canadian Counsel General at a Palm Springs Film Festival event last week hosted by a Canadian delegation led by Paul Hill. For Paul [REDACTED] Carole this is an annual event hosted by her to invite Canadians residing down here to financially support Canadian artists and producers of television and film

She does this in sync with the film festival and this year had [REDACTED] speak to the audience. I only met him briefly but have secured his contact info and will do as promised and soften the beach head with an introductory email that we (the Chair and possibly myself) would like to meet with him as part of our section 15 report work.

Before I send the intro email from my CRTC address could you give me some language for the email so I can be clear about our objectives. I would cc you on the email

I am happy to attend meetings in both L. A. and San Francisco if asked as they are both close.

As for San Fran yes we have good contact at Facebook with [REDACTED] and although I can get us in to see COO [REDACTED] through my contacts in her office I think [REDACTED] is the better path.

ss

Sent from my iPhone



**Rouvroy, Pierre**

---

**From:** Steve Simpson [REDACTED]@[REDACTED].ca>  
**Sent:** 3 janvier 2018 13:30  
**To:** Rouvroy, Pierre  
**Subject:** IP data

Account Number: [REDACTED]

Account Name: CRTC

Location: [REDACTED] PALM SPRINGS [REDACTED] The following IP space information is specific to the configuration of your equipment.

Public Network

Gateway IP Address: [REDACTED]

IP Range Assigned: [REDACTED]

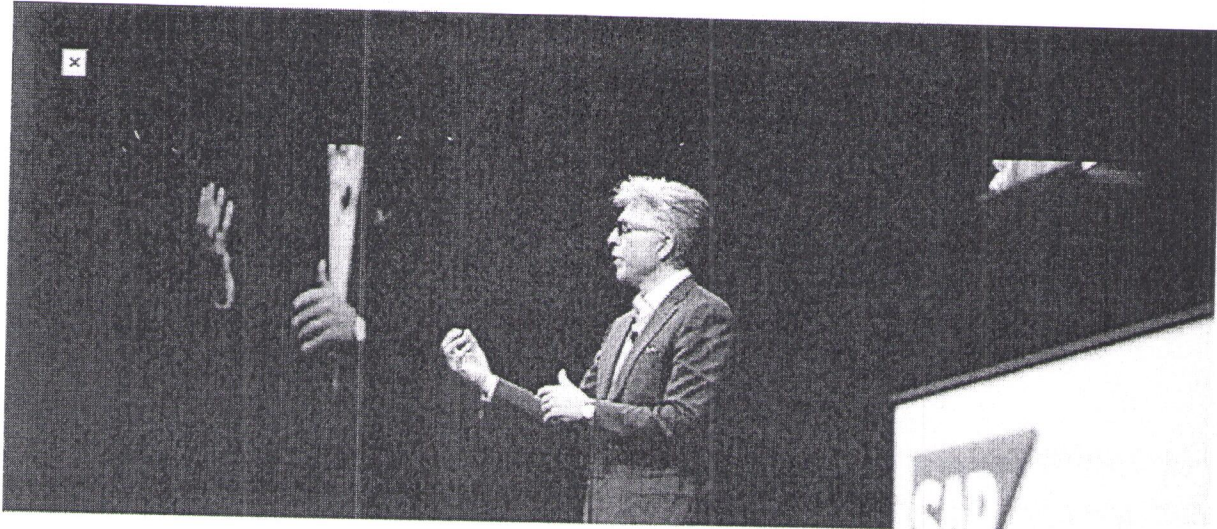
IP Subnet Mask: [REDACTED] Primary DNS Server: [REDACTED] Secondary DNS Server: [REDACTED]

Sent from my iPad

**Hughes, Mark**

---

**From:** SAP Flash <sap@mailsap.com>  
**Sent:** January-22-18 10:04 AM  
**To:** Hughes, Mark  
**Subject:** SAP CEO on the Future of SAP Community



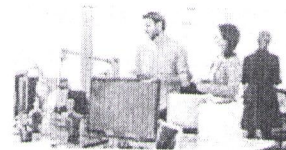
## The Future of SAP Community

SAP CEO Bill McDermott is making a clear commitment to restoring SAP Community to a position of strength, and making 2018 the year of action for SAP Community, especially developers, to come together again.

[Read more](#)

### 1. SAP Drives IoT Adoption with Global Partner Network

A new global network of partners will provide implementation services for SAP Leonardo IoT accelerator packages, which are designed to help customers quickly build IoT solutions specific to their business needs at a predictable price.

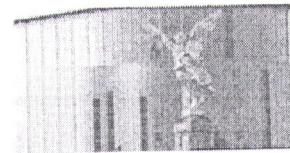


[Read more](#)

## 2. SAP Forum Mexico

On February 8, technology and innovation will join forces to help you transform your business through the integration of things, processes, and people.

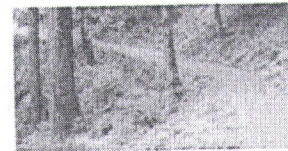
[Register now](#)



## 3. Decision Making: It's Not Getting Any Easier

Deliberate data-driven decisions become more important than ever as complexity increases and business processes become more networked and integrated.

[Read how to tackle the challenge](#)



## 4. Upgrade2Success Demo

By providing clear guidance, predictable outcomes, faster time to value, and flexible commercial arrangements, the services and tools for digital HR transformation help on-premise customers ease the migration to cloud-based SAP SuccessFactors solutions.

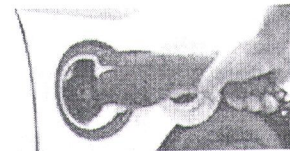
[Sign up for a live demo](#)



## 5. How Future Batteries Could Save Civilization

Renewable energy is finally becoming competitive. To make it truly transformative, we need to reinvent a technology most of us take for granted – the battery.

[Read Digital Futures](#)



## 6. Top Five Finance Blogs of December 2017






What's ahead for finance in 2018 and beyond? In December, several blogs captured readers' attentions exploring today's trends and hot topics – from our annual experts' predictions to a series by senior SAP executives about how finance and HR can collaborate successfully.










View the top five

## 7. Experience Free Trials

-  **SAP S/4HANA Cloud**  
Run Simple in the digital economy
-  **SAP HANA**  
The foundation for all your data needs
-  **SAP Business One Cloud**  
The single solution designed for small and midsize businesses
-  **SAP Business ByDesign**  
The cloud-based ERP solution for fast-growing midsize businesses
-  **SAP PowerDesigner**  
Data modeling tools for digital transformation success








## 8. Events

-  **SAPInsider GRC 2018 and SAPInsider Financials 2018**  
February 12–15, 2018, Las Vegas
-  **SAP Executive Summit Medellín**  
February 15, 2018, Medellín, Colombia
-  **SAPInsider BI & SAP HANA 2018**  
February 26–March 1, 2018, Las Vegas
-  **SAP + Esri Spatial Hackathon**  
March 3–5, 2018, Palm Springs, California
-  **SAPPHIRE NOW and ASUG Annual Conference**  
June 5–7, 2018, Orlando, Florida



## 9. Live Webcasts



-  Automate the Clearing of Open Items in SAP  
January 23, 2018
-  Big Data Warehousing for SAP Data Hub: Use Case  
January 24, 2018
-  Break Through the Barriers of Your Legacy ERP  
January 31, 2018
-  Intelligent ERP – A Game Changer in the Digital Age?  
February 1, 2018
-  Don't Shortchange Your ROI Evaluation of Moving SAP Applications to the Cloud  
March 6, 2018

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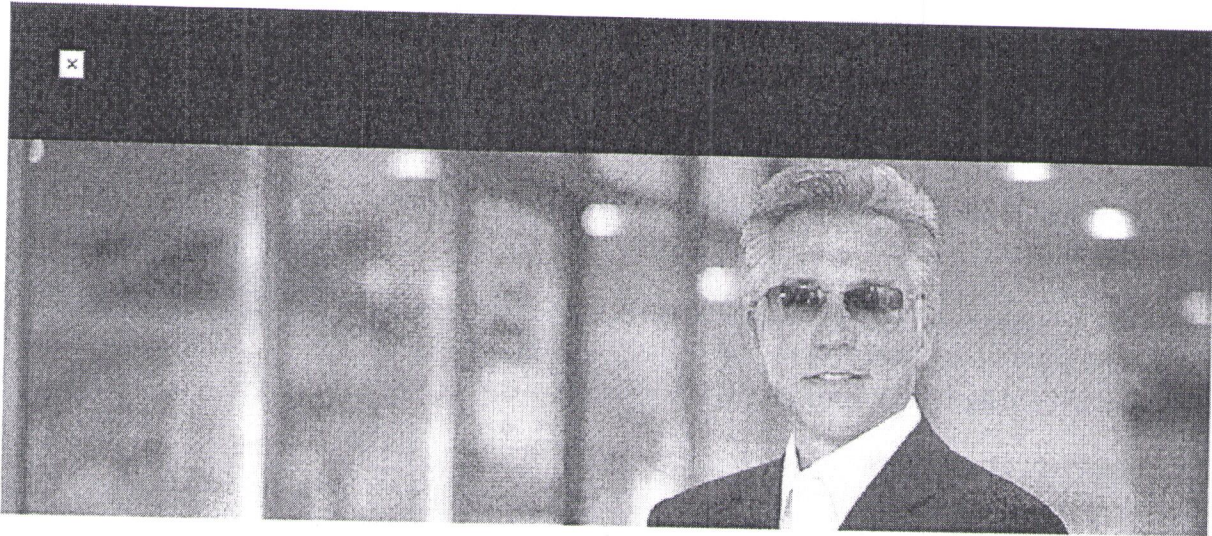
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## Hughes, Mark

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**To:** Hughes, Mark  
**Subject:** SAP CEO on the Impact of AI on Our Society



## Machines Can't Dream

Smart machines have become an indispensable part of our daily lives and our workplace. Bill McDermott, CEO of SAP SE, explores the challenges and opportunities these machines will represent in the future and how we humans must focus on managing them in a responsible way.

[Read the blog](#)

### 1. Explore the Benefits of Intelligent Cloud Solutions

Your business and customers are evolving at the speed of digital. To keep up, you need a cloud-based enterprise resource planning (ERP) system that lets you rapidly innovate and transform. The market-leading cloud ERP solutions from SAP are built to give you that edge – no matter the size of your business.



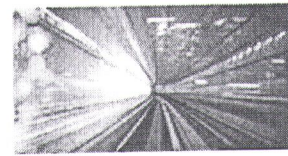
[Learn more](#)



## 2. IBM and SAP Combine Efforts to Accelerate SAP S/4HANA Implementations

The breadth and depth of the SAP and IBM industry accelerators give customers a major head start on their SAP S/4HANA projects and provide clients the ability to realize value from their deployments with even greater speed and agility as they pave the way to digital transformation.

[Read more](#)



## 3. Innovate in the Cloud – Your Content Compass for a Digital World

Get a holistic view of digital transformation by exploring the trends affecting your business, and see how your peers and competitors are addressing them – and how you can compete.

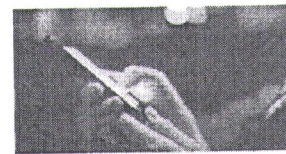
[Start your cloud journey](#)



## 4. Get Guidance in Your Digital Agenda

Stay up-to-date in regards to major IT trends. Explore the latest SAP product updates for the IT audience by conveniently registering for the solution-specific Webcasts in this Webcast hub.

[Explore the IT Webcast hub](#)



## 5. Seizing the Digital Advantage with the Cloud

In this e-book, 22 experts reveal how to break free from the limitations of the past with a cloud-based ERP made for the digital economy.

[Read what the experts say](#)



## 6. Experience Free Trials



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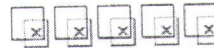
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