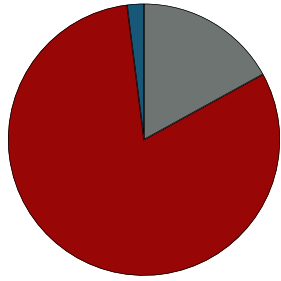


REVENUE

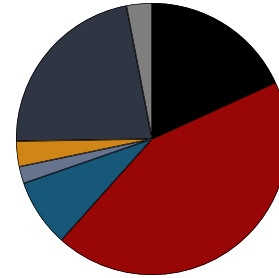


	2018	2017
Donations under \$1,000 (78%)	\$3,957,153	\$3,822,594
Donations \$1,000 or greater (21%)	1,088,522	954,995
Events, Interest & Other (1%)	56,541	39,251
Total Revenue	\$5.1M	\$4.8M

SUPPORTERS (2018)	141,145
DONATIONS < \$1,000	30,551
DONATIONS > \$1,000	654

A supporter is anyone who voluntarily signs onto a CTF campaign or join appeal. There is no cost associated with being a supporter. Supporters will be asked for financial contributions.

EXPENDITURES



	2018	2017
Publications & Supporter Services (41%)	\$2,061,815	\$1,955,891
Communications & Campaigns (25%)	1,232,910	1,173,509
Development & Events (17%)	836,980	816,121
Administration (9%)	453,485	415,524
Meetings & Travel (3%)	146,457	175,527
Student Programs (3%)	147,559	157,398
Technology (2%)	127,459	117,490
Total Expenses	\$5.0M	\$4.8M

EXCESS REVENUE OVER EXPENDITURE

2018	\$95,550
2017	\$5,410

EMPLOYEE COMPENSATION

