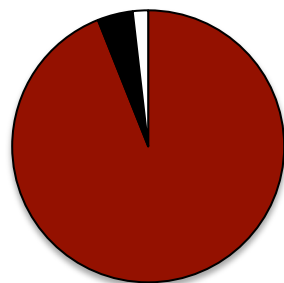


# FINANCIAL HIGHLIGHTS

## REVENUE



- Donations under \$1,000 94%
- Donations \$1,000 or greater 4%
- Events, Interest & Other 2%

	2011	2010
Donations under \$1,000 .....	\$3,196,548	\$3,065,633
Donations \$1,000 or greater .....	143,165	89,308
Events/Interest/Other .....	61,872	5,498
<b>Total Revenue .....</b>	<b>\$3.4 M</b>	<b>\$3.2M</b>

SUPPORTERS (2011) **69,668**

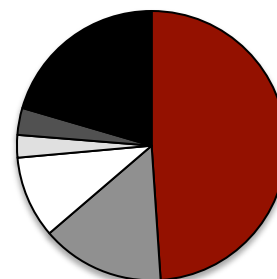
DONATIONS < \$1,000 **18,670**

DONATIONS \$1,000 + **64**

*A supporter is anyone who voluntarily signs onto a CTF campaign or join appeal. There is no cost associated with being a supporter. Supporters are solicited for financial contributions.*

## EXPENDITURES

	2011	2010
Publications & Supporter Services .....	\$1,635,504	\$1,696,076
Development & Events .....	494,431	363,406
Administration .....	329,186	353,120
Technology .....	90,603	111,116
Meetings & Travel .....	108,190	118,737
Communications .....	684,543	559,230
<b>Total Expenses .....</b>	<b>\$3.3 M</b>	<b>\$3.1 M</b>



- Publications & Supporter Services 49%
- Development & Events 15%
- Administration 10%
- Technology 3%
- Meetings & Travel 3%
- Communications & Campaigns 20%

## EXCESS REVENUE OVER EXPENDITURE

2011	→	<b>\$59,128</b>
2010	→	<b>\$31,067</b>

## EMPLOYEE COMPENSATION

