



The Minister's Council on Municipal Sustainability | MAY 2008

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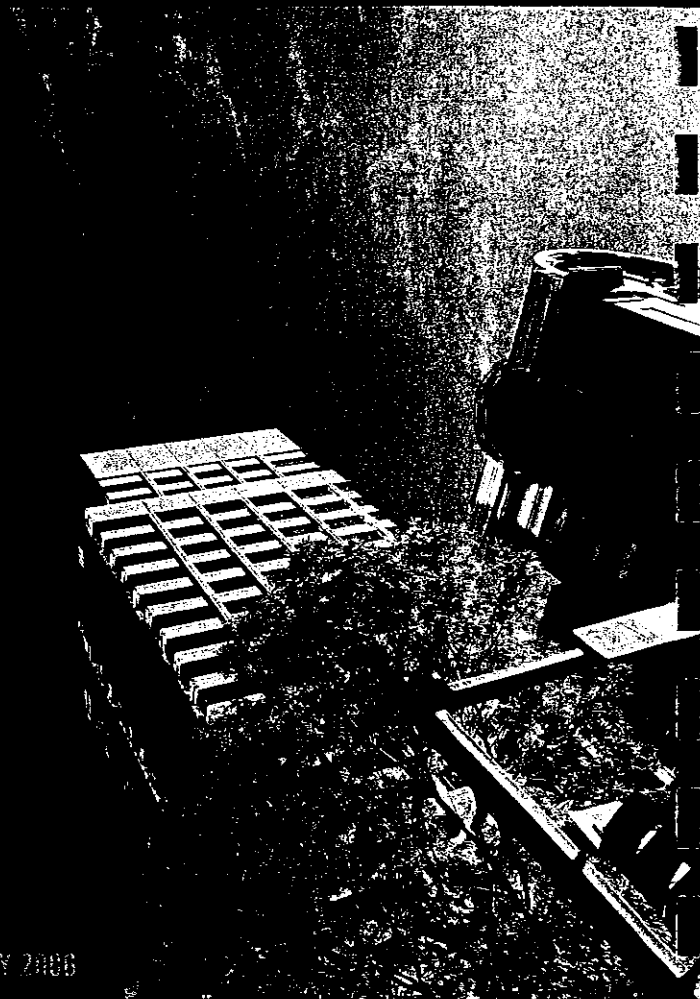
Competitive Advantage:

Empowering
municipalities with
new municipal
revenue sources.

FOR DISCUSSION
PURPOSES

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Alberta's Competitive Advantage MAY 2006



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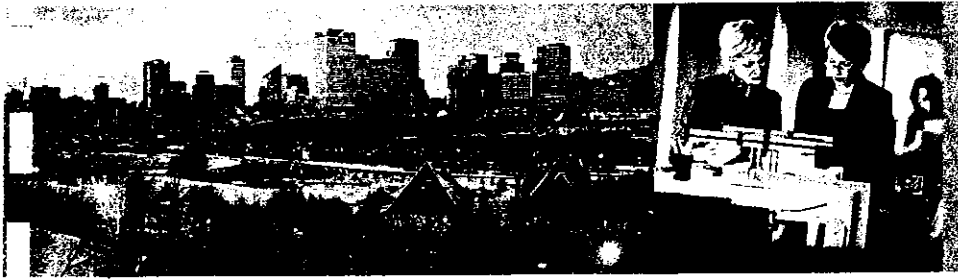


Table of Contents

Executive Summary	4
Canadian Municipalities in a New Fiscal Environment	8
The bases of municipal finance in Canada	8
Institutional background	8
Operating and capital expenditures	8
Revenue sources for municipal, provincial and federal governments	8
Debts and budget deficits	9
Changes from senior governments	9
Downloading of responsibilities	9
Cutting of transfers	10
Fiscal imbalances	10
Why Municipalities Need Alternative Revenue Sources	12
Canada as an urban country	12
Urbanization and the evolution of municipalities	12
A Young, diverse and well educated work force	12
Expenditure pressures and revenue constraints	13
Expenditure pressures	13
Revenue sources that do not match changes in expenditures of municipalities	15
Competitive disadvantages and the need of alternative revenue sources	17
New municipal revenue sources for Alberta's municipalities	19
Tax principles for municipal governments	19
Benefit model	19
Rationales of new revenue sources	19
New municipal revenue sources	20
Principles of choosing new municipal revenue sources	20
Administration options	20
Options of new revenue sources & estimated revenue potentials	21
There is only one taxpayer	32
Conclusion	34



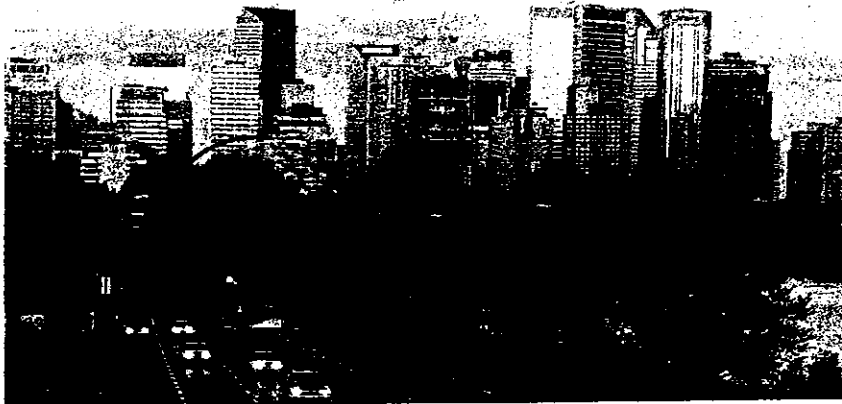
Executive Summary

Background

Alberta's Municipalities are challenged to meet their citizen's growing demands and expectations for municipal services. Municipalities have taken steps to control their expenditures and create operational efficiencies; however they continue to struggle with limited revenue options. The disparity in type and growth of municipal revenues relative to the provincial government's revenues intensifies these challenges and necessitates a more equitable fiscal relationship between municipalities and the provincial government. **The Minister's Council on Municipal Sustainability was formed to address rebalancing this fiscal relationship.**

This discussion paper builds on the preliminary work conducted in 2003 by the Minister's Provincial/Municipal Council on Roles Responsibilities and Resources in the 21st century which clearly identified the need for fundamental changes in the provincial/municipal financial and legal relationship. **This paper is guided by the Minister's Council on Municipal Sustainability Terms of Reference for Municipal Revenues. It will examine the opportunities for a more equitable distribution of provincial revenues as well as opportunities for providing municipalities with new taxing authorities.** This study is one component of the work of the Minister's Council on Municipal Sustainability and will likely intersect with the work of the Alberta Urban Municipalities Association currently being conducted relative to role and responsibilities.

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"Alberta's Municipalities are challenged to meet their citizen's growing demands and expectations for municipal services."

Fiscal Imbalance

The federal and provincial governments have a significant fiscal advantage over municipalities: their revenues are varied, wide ranging and "elastic"- they grow with the economy. Municipalities, on the other hand, have very limited revenue sources. Their main source of revenue, the property tax, is constrained by its inability to grow with the economy and is shared with the provincial government. In addition, another important source of revenue, intergovernmental grants, are not reliable as a revenue source because they change with senior government priorities which often do not match municipal priorities and needs.

Further, municipalities have more financial constraints placed on them than the other two orders of government. Federal and provincial governments have unrestricted access to borrow money for capital or operating expenses and to budget for an operational deficit. However, municipalities are required by provincial law to have balanced budgets, hence they cannot borrow money for operating expenditures.

The current legal and revenue distribution structure in Alberta leaves municipalities without flexibility in financing operating costs and with fewer revenue options.

Rebalancing Revenues

A key challenge faced by the Minister's Council is to provide a comprehensive review of the revenue types and structures that Alberta's municipalities and the provincial government could implement to rebalance their fiscal relationship. The Minister's Council on Sustainability has undertaken a review and analysis of potential new revenue opportunities for municipalities. The review contemplates main scenarios with regards to the approach the provincial government and Alberta's municipalities could take to rebalance the fiscal relationship:

Government of Canada revenues	Provincial Government revenues	Municipal revenues
<ul style="list-style-type: none"> • Income tax • Sales tax (GST) • Employment Insurance (EI) • Canada Pension Plan (CPP) contributions • Corporate taxes, • Duty & excise taxes • Other 	<ul style="list-style-type: none"> • Provincial income tax • Sales tax • Property tax • Corporate tax • Gasoline & tobacco tax • Gambling revenues • Resource royalties • Federal transfers • Other 	<ul style="list-style-type: none"> • Property Tax • Business Tax • User Fees • Intergovernmental grants

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"The Federal and provincial governments have a significant fiscal advantage over municipalities: their revenue sources are varied, wide-ranging, and 'elastic' – they grow with the economy."

Canadian municipalities in a new fiscal environment

The bases of municipal finance in Canada

Institutional background

Canada is a constitutional monarchy, a federal state and parliamentary democracy. In the current fiscal system, the federal government and provinces are independent governing structures with extensive taxing and spending powers. In contrast, municipalities are creatures of the provinces, and as such have no independent status. Accordingly, the power to spend and raise revenues is granted by provincial legislation, through municipal acts and additional statutes and regulations.

In Canada, the federal government shares a few areas of direct responsibility with the Province, and will not interfere with municipal matters without provincial consent. Provincial governments have the power to change the rules governing municipal responsibilities at any given time.

Operating and capital expenditures

Canadian municipal governments provide numerous services and have numerous responsibilities. The expenditures necessary to meet these responsibilities are traditionally divided into two categories – operating and capital expenditures.

- Operating expenditures include all costs related to day-to-day operations of the municipality, including the costs of providing policing and fire protection, regulating land use, animal control, and by-law enforcement.

- Capital expenditures are related to long-term improvements and new investments for providing municipal services, such as extending public transit, building and improving roadways, constructing and upgrading public facilities, and acquiring new land for the municipality.

Revenue sources for municipal, provincial and federal governments

In Canada, the federal government has access to various revenue sources without any restrictions, while provincial governments have access to revenue sources in any form of direct taxation (although the ability of the provinces to levy the income tax may be limited by a federal/provincial agreement). The diversity of revenue sources, combined with the revenue-generating potential of these sources, is a significant fiscal advantage for the senior governments.

Government of Canada revenues	Provincial Government revenues	Municipal revenues
<ul style="list-style-type: none"> • Income tax • Sales tax (GST) • Employment Insurance (EI) • Canada Pension Plan (CPP) contributions • Corporate taxes, • Duty & excise taxes • Other 	<ul style="list-style-type: none"> • Provincial income tax • Sales tax • Property tax • Corporate tax • Gasoline & tobacco tax • Gambling revenues • Resource royalties • Federal transfers • Other 	<ul style="list-style-type: none"> • Property Tax • Business Tax • User Fees • Intergovernmental grants



On the contrary Canadian municipalities have very limited revenue sources because their power to raise revenues is granted by their provinces. The disadvantage of these narrow revenue sources is:

- the property tax, municipalities' main source of revenue, is constrained by its inability to grow with the economy, and
- the intergovernmental grants are not a reliable revenue source. These transfers change with senior governments' priorities, which do not always match changes in municipal priorities.

Debts and budget deficits

Along with different responsibilities and revenue sources, there are different debt-funding structures for the three orders of governments in Canada.

- For example Alberta legislation requires municipal governments to have balanced operating budgets, which means that:
 - municipalities cannot borrow money for operating expenditures;
 - municipalities can only borrow for their capital projects.
- The principal and interest payments of these debts come from the municipalities' operating budgets.

In contrast, both federal and provincial governments have unrestricted access to borrowing money for either form of expenditures. In other words, although all three levels of government may have debt, only federal and provincial governments can budget for operating deficits. Therefore, municipalities have:

- less flexibility than the other orders of government in financing operating costs, and
- fewer revenue options.

"Municipalities have less financial flexibility than federal and provincial governments which can budget for an operational deficit. Municipalities cannot budget for an operational deficit."

"Grant funding to the municipalities from the federal and provincial governments has been reduced significantly since 1988. At the same time the number of 'strings' on these grants has increased, further eroding municipalities financial flexibility."

Changes from senior governments

In addition to having limited revenue sources and without the right to budget for operating deficits, municipalities now have increasing pressures from senior governments who download responsibilities, and cut transfers.

Downloading of responsibilities

During the 1990s, both federal and provincial governments downloaded services to municipalities in many areas in their efforts to decrease spending and achieve balanced budgets. The key areas downloaded by the federal government include:

- municipal airports,
- local ports, and
- local harbours;

Provincial government downloads include:

- transit,
- child care,
- social housing,
- social assistance,
- ferries,
- selected airports, and
- property tax assessment (TD Bank, 2002a).

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"Growth responsive sources of revenue are held exclusively by other orders of government. But the most significant source of municipal income – property taxes – responds poorly to growth. This must change. If municipalities are to be sustainable, they must have access to revenue sources that respond to growth-related pressures."



These downloads created significant public pressure for municipal governments to perform responsibilities without accompanying the increased funding or new revenues from other orders of government.

Cutting of transfers

The most dramatic decline in municipal revenues has been the decreased grant funding provided by other orders of governments.

% of municipal government expenditures	Transfers		Federal Grants		Provincial Grants	
	1988	2001	1988	2001	1988	2001
	22.5%	18.6%	0.7%	0.4%	21.8%	16.2%

(Kitchen and Slack, 2003)

In this same period unconditional grants, as a share of total grants, decreased and the percentage share of conditional grants increased. The increase of conditional grants allowed senior governments to increase their influence in municipal expenditure choices, thus reducing municipal autonomy and flexibility.

Fiscal imbalances

The term fiscal imbalance has been used to describe different concepts. The Conference Board of Canada (2002) described fiscal imbalance as

"the vertical imbalance exists when the distribution of revenue resources between the federal and provincial/territorial orders of government is inconsistent with the

cost of meeting their respective constitutional spending responsibilities".

The K&L consulting report (2003a) gives another definition of fiscal imbalance: A fiscal imbalance happens when

"regions with wealthier and younger taxpayers and regions that are more industrialized will pay more in taxes than they will receive in the form of government-provided goods, services and transfers."

Several analyses have attempted to estimate fiscal imbalances based on the latter definition. Among those studies, K & L (2003) and The Centre of Spatial Economics (2005) established methods to calculate these imbalances. Using this method, The City of Calgary estimated financial flows for a selected number of Alberta municipalities. The result is that from 1998 to 2002, most big Alberta cities contributed on a net basis to both federal and provincial governments. Among these cities, Calgary had the largest contributions.

The tremendous economic and population growth in Alberta has provided the provincial government with enough revenues to:

- eliminate its deficit,
- pay off its debt,
- spend more on provincial programs per capita than any other government (provincial or federal) in the country, and
- budget for a \$4.1 billion surplus for the 2006/07 fiscal year.

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"A fiscal imbalance occurs when resource revenues are not allocated in a way that's consistent with a government's constitutional spending responsibilities."

Unfortunately, the financial success experienced by the provincial government has not been properly shared with Alberta municipalities. While the provincial government has managed the impact of Alberta's growth on its key services such as health care and education, municipalities continue to struggle with urban growth, aging and deteriorating infrastructure and continue to carry capital debt. This is largely due to the fiscal imbalance that exists between Alberta's municipalities and the provincial government. This imbalance is most obvious when comparing municipal and provincial revenue sources.

Municipalities do not have access to revenue sources in their own communities that are available to other orders of government. In a recent survey conducted by the Federation of Canadian Municipalities, it was noted that:

- provincial and federal governments have enjoyed an average 25% increase in their revenues from 1996 to 2001,
- while municipalities have experienced only an average 14% increase in their revenues during that period.

At the same time the economic and population growth experienced in many Alberta municipalities in recent years has placed increasing pressures on the infrastructure and services -- roads, utilities, fire, police, parks and recreation facilities - that help to support Alberta's growth. However, growth-responsive sources of revenue, such as income and excise taxes are held exclusively by other orders of government while the most significant source of municipal income -- property tax -- corresponds poorly to growth.

Based on Conference Board of Canada (April, 2006) projections,

- The Government of Alberta will enjoy a 43% increase in their total revenues over the next ten years.
- Provincial resource royalty revenues are expected to increase by 38% during this time.
- Corporate and personal income taxes are expected to generate 50% and 54% more revenues respectively for the Government of Alberta.
- In addition, the provincial government is projected to enjoy a 38% increase in other sources of revenues including transfers from the Government of Canada over the next ten years.

The Government of Alberta is projected to see their property tax revenues increase by just 31% over the next ten years. The provincial government's wide array of revenue streams (a large portion of which are growth revenues) tend to mitigate the weakness of the slower growth property tax portion of their revenues. As property taxes are the primary source of revenues for municipalities, if there is no significant change to the fiscal imbalance between the provincial and municipal governments, then over the next ten years municipalities will continue to have (as their primary source of revenue) one of the slowest growing revenues available to any order of government. If municipalities are to continue growing and be the key strengths behind Alberta's economic success, this must change. How municipalities raise revenues to alleviate the growth related pressures they face and ensure their operational sustainability into the future requires fundamental change. Unless this fiscal imbalance is addressed Alberta's municipalities will need to expand the use of debt financing and will continue to fall behind on meeting their citizens' infrastructure and service needs.

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Why Municipalities need alternative revenue sources

Canada as an urban country

Today's Canada is predominantly an urban country. According to Statistics Canada's Census data (2001), 80% of Canadians now live in urban areas (centres with more than 1,000 people). Alberta has also experienced this trend. In Alberta, 25% of the total population lived in urban areas in 1901, while a hundred years later this ratio increased to 81%.

Urbanization and the evolution of municipalities in the global economy

As the Canadian economy evolved from a resource and manufacturing-based economy to a more global and knowledge-based economy, urban centres became homes to young, educated and highly skilled workers, centres of research, development and innovation, as well as the gateways to global trade. Due to urbanization and globalization, municipalities have become engines of the Alberta's economy.

Growth: Globalization

The shape of municipalities has changed dramatically since the beginning of the 1990s, as globalization accelerated. The adoption of the Canada - U.S. Free Trade Agreement (FTA) and the North American Free Trade Agreement (NAFTA) opened the Canadian economy to the free flow of goods and capital, and boosted export-oriented manufacturing industries and related services. The ratio of Canadian international exports to inter-provincial exports changed from 1:1 twenty years ago to 2:1 today, indicating that provinces tend to trade more with other countries than with each other. The value of international exports has grown from 21% of Canada's GDP in 1981, to 41% in 2002.

Growth: Exports

Among provinces, those with higher densities of urban populations have experienced higher growth in international exports relative to total international and inter-provincial exports.

Internal Exports	High Growth		Low Growth	
Provinces	AB	NFLD	NB	
Urban Population	81%	58%	50%	
Ratio of international exports between 1981 and 2002	34% 63%	73% 60%	46%	56%

Growth: GDP

The importance of urban areas to the Canadian economy can be illustrated by a 2002 TD Bank report. The report calculated the percentage of GDP that some municipalities contribute to their province's total GDP. In Alberta, the report noted that Calgary and Edmonton combined accounted for 64% of Alberta's GDP.

Growth: A hub for working opportunities

Calgary is a good example of the evolution of Canadian municipalities. During the past fifteen years, about 250 thousand people have moved to Calgary for job opportunities and a higher quality of life. For example, although Calgary constitutes only 2.9% of Canada's population, it had a 4.2% share of the national job creation in 2004. Today, the city is not only an international player in the oil and gas industry, but also serves as a centre of innovation that attracts capital investments from the world and has one of the youngest and most highly skilled workforce in the country (Canada West Foundation, 2005)

A young, diverse and well educated work force

The young, diverse and well educated workers who are needed for success in a global economy are attracted to large urban centres that offer various services, lifestyle choices and recreation and entertainment opportunities. Thus, the success of a country and a province is increasingly being defined by the successes of its municipalities in competing with other municipalities world wide for workers. To compete globally, municipalities need to invest in their infrastructures with sufficient and reliable financial resources.

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According to Statistics Canada, the population in the top 27 Census Metropolitan Areas (CMAs) increased from 48% of the total Canadian population during the 1960s to 63% in 2001. 50% of the Canadian labour force, that is Canadians aged 15 and above, live in one of Canada's nine largest municipalities and 80% of the total population lives in urban areas. In Alberta, 65% of the labour force lives in either Calgary or Edmonton and 77% overall live in urban areas.

Because the labour force aged 25-44 years old is considered to be the most productive group, it is important to look at the locational trend of this group. K&L (2003) concluded that

"although the percentage of the labour force aged 25-44 is falling in all areas of country, it is falling considerably less in large cities."

There are two reasons to explain this observation:

- 1) Job opportunities in the municipalities continually attract young workers from rural areas;
- 2) International in-migrants who are typically in the 25-44 age cohort tend to settle in large municipalities.
 - In addition, international immigrants come to Canada with higher average education levels than Canadians.
 - They settle in big cities and offer employers work force with diverse skills and experience.

Expenditure pressures and revenue constraints

Expenditure pressures

Today's municipalities have greater responsibilities beyond traditional issues such as policing and transportation services. They must meet broad community needs, such as services for the homeless, support for local arts and culture, and hosting new Canadians. Compared to the traditional responsibilities related to "property" services, the non-traditional responsibilities are directed toward "people" services that possess a strong social element or income redistribution.

Although many take the position that municipalities should avoid engaging in "people" services or activities that have

strong social or income redistribution aspects, disentangle-ment is difficult given the high interconnection among today's governments. Many citizens also expect broader services from their local governments. This puts more pressure to widen the service responsibilities of municipalities and particularly those of big cities (Canada West Foundation, 2005). Currently, there are three main pressures placed on the expenditure side of municipal budgets:

- urban growth,
- aging and deteriorating infrastructure, and
- downloading from senior governments.

"Demand for new infrastructure means expanded municipal capital expenditures for new roads, water and sewer lines, transit and libraries. It also creates additional municipal operating expenditures to operate these facilities, and deliver these services. But the increased tax revenues that come with growth, are retained by the federal and provincial governments. Municipalities get the downside of urban growth: Expenditure pressure."

Pressures from the urban growth

As a municipality grows, the expanded population puts demands on existing infrastructure and creates additional demand for new infrastructure. This means expanded municipal capital expenditures for new roads, streetlights, sewage and water lines, public libraries, recreational facilities, and transit. Higher demand also creates additional municipal operating expenditures in the form of increased service supply, such as garbage collection, use of water and sewage, and expanded transit services.

A growing population is not ordinarily problematic for governments (Canada West Foundation, 2005), because it leads to economic growth and thus increased tax revenues. The problem is that the benefit of increased tax revenues is not captured by municipal governments. It is retained by federal and provincial governments.

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"Downloading such responsibilities as social housing, and reducing funding for services such as policing, are putting additional financial pressures on Alberta's municipalities."

Consequently, municipalities get the downside of urban growth: the expenditure pressure.

This is especially true for Alberta's municipalities. From 1991 to 2005, Alberta's labour force population grew from 1.9 million to 2.5 million at an average 2% annual growth rate. Of this growth, Calgary and Edmonton's share was 69% growth. Because labour forces are main contributors to economic growth, cities like Calgary and Edmonton have been major contributors to Alberta's booming economy.

- In the fiscal year 2005-06, the provincial government of Alberta earned \$34.6 billion in revenues, leaving a \$7.3 billion surplus,
- Yet, in this boom economy municipalities contributing to growth are still struggling with unrealistically tight budgets.
- Calgary's surplus in 2005 was \$1.8 million which represents 0.1% of its operating budget.

"A growing proportion – as much as 50% - of public infrastructure in Canada is completing its first full life cycle."

Pressure from the aging and deteriorating infrastructure

Until recently, the relative youth of Canadian municipalities meant that the pressure on Canadian governments to re-invest in infrastructure was relatively modest. But the infrastructure systems in Canada are now aging. Public infrastructure is completing its first full life-cycle. Statistics show that:

- 28% of Canada's total public infrastructure is over 80 years old,
- 31% is 40 to 80 years old, and
- only 41% is less than 40 years old.



Merely maintaining existing infrastructure is not enough. Replacement and modernization is also required.

This fact has resulted in a municipal infrastructure shortfall in Canada that is growing by about \$2 billion a year. An estimate by the Association of Consulting Engineers of Canada shows that the total municipal infrastructure deficit in Canada is at least \$44 billion, of which \$17 billion is attributed to under-investment in roads and highways (TD Bank, 2002). Without sufficient funding, there will be cutbacks to:

- maintaining, replacing, and upgrading the existing infrastructure,
- spending that is needed to fulfill life-cycle maintenance requirements, and
- expanding or building new infrastructure to accommodate growth.

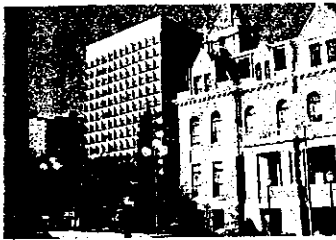
As a result, economic growth would be severely constrained.

In addition Alberta faces a similar challenge with regards to its infrastructure. According to a September 2005 report by the Alberta Chamber of Commerce and the Certified General Accountants Association of Alberta, the infrastructure debt for the municipal sector is estimated at \$5.7 billion. The report acknowledges the current actions the Government of Alberta is taking (within the existing municipal finance structure) but also notes that the province's actions do not include any reforms to how municipalities actually fund the services they provide. They further note that the provincial government's current actions "will not provide a long-term solution" for the "outdated and inefficient local government finance model" (Vision 20/20: Population and Fiscal Stresses in Alberta Municipalities).

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"Municipalities are increasingly dependent on local property taxes and user fees. But property taxes are not directly related with the ability to pay. Nor do they grow at the same rate as the economy."

Pressure from senior governments' downloading

In an effort to balance its budget and begin paying down its debt, the Government of Alberta cut funding to a variety of provincial programs. Some of these programs, such as the police grant, provided direct funding to municipalities. Other cuts impacted programs that were clearly a provincial responsibility but nonetheless impacted municipal operations.

For example, despite the federal and provincial responsibility for social housing, local governments have had to step in to fill the gaps not being met by senior governments. The lack of a national housing strategy since the mid-1980s contributed to the problem of homelessness in Canadian municipalities. Municipalities have had to spend more on social housing and social services, leaving less funding available for their own traditional areas of responsibility (such as infrastructure).

In addition, providing an adequate level of funding for policing should be an important concern for all orders of government. Currently the provincial government provides Calgary a grant that covers approximately 6.5% of the total operating costs for Calgary's police service. Given the high degree of control the provincial government exercises over policing in Alberta, it is clear that the provincial financial contribution for this service is inadequate.

Further, the provincial government has acknowledged that emergency medical services are in fact part of the health care system. It has even been announced that the provincial government would take over funding and operation of Alberta's ground ambulance service system. However, this announcement has yet to be implemented and there continues to be a lack of clarity about the provincial government's role in this area.

These examples of downloading place additional financial burdens on Alberta's municipalities and prevent them from properly addressing issues that fall within their local sphere of jurisdiction.

"Grants to municipalities from senior governments have decreased dramatically since the early '90s"

Revenue sources that do not match municipalities' changes in expenditure

Intergovernmental grants

In addition to downloaded spending responsibilities, grants from the Government of Alberta municipal governments have steadily declined.

	Calgary
Ratio of public transit grants to total transit expenditure	Decreased by 8% in 1991 to 0.8% between 2001 & 2004
Ratio of grants for social housing and social services relative to expenditure	Decreased by 37% in 1991 to 7% between 2001 & 2004

This situation puts into question government accountability, a critical element of a representative democratic government. According to the Office of the Auditor General of Canada, a modernized definition of accountability is

"a relationship based on obligations to demonstrate, review, and take responsibility for performance, both the results achieved in light of agreed expectations and the means used."

Today, many Albertans believe that their governments are not held adequately to account. They are demanding clearer and greater accountability for the way their local governments spend their tax money.

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"Pressures on the expenditure side of municipal budgets come from urban growth, aging and deteriorating infrastructure, and down-loading from senior governments."

Effective accountabilities require clear roles and responsibilities, and a balance of expectations with capacities. The municipalities' roles of providing services and the expectations of performances may be clear, but their related authorities and required financial capacities are missing. Without authorized revenue sources and adequate transfers from senior governments, municipalities are strained in their roles and reaching their performance expectations.

Property tax and user fees

Over the past few years, the combination of falling grant funding and downloading various expenditure responsibilities has increased municipalities' dependence on local property taxes and user fees.

Property tax revenues are inherently flawed as a source of funding for municipalities' growing needs.

- First, the property tax is based on assessed property values that do not have a direct relationship with ability to pay, in the way income taxes do. Consequently, it is a poor match for funding in the area of income redistribution services, such as social services and social housing.
- Second, the property tax is not an "elastic" source of revenue, because the tax base does not grow at the same rate as the economy. Since the tax base links directly to only one of aspect of the economy – real estate – it sometimes increases at less than the rate of overall economic growth.

- Third, the high commercial property portion of property tax decreases the competitiveness of municipalities in attracting businesses. Some economists also point out that the property tax is a tax on capital. It is problematic since capital taxes target savings and investment – the fuel that drives the engine of economic growth, innovation, and increased productivity (Canada West Foundation, 2002).
- Fourth, raising property rates above those of adjacent areas can lead to "suburban flight", thus reducing a municipality's tax base and leading to urban sprawl issues.
- Finally, there is significant public resistance to property tax increases because the property tax is highly visible. Increases in property taxes therefore have politically acceptable limits, even if part of a portion of the "increase" is accounted by inflation.

In addition to property taxes, municipalities are relying more on user fee revenues to meet their budgetary needs. Historically, many municipal services are under-priced, resulting in significant municipal government subsidies for services. It is reported that user fee increases in many municipalities, when applied, are still targeted to remain at or under inflationary rates. The exceptions are Ontario and Alberta, where municipalities are already making good use of user fees (Mintz, 2006). This suggests that there are limited opportunities in these provinces to expand user fees.

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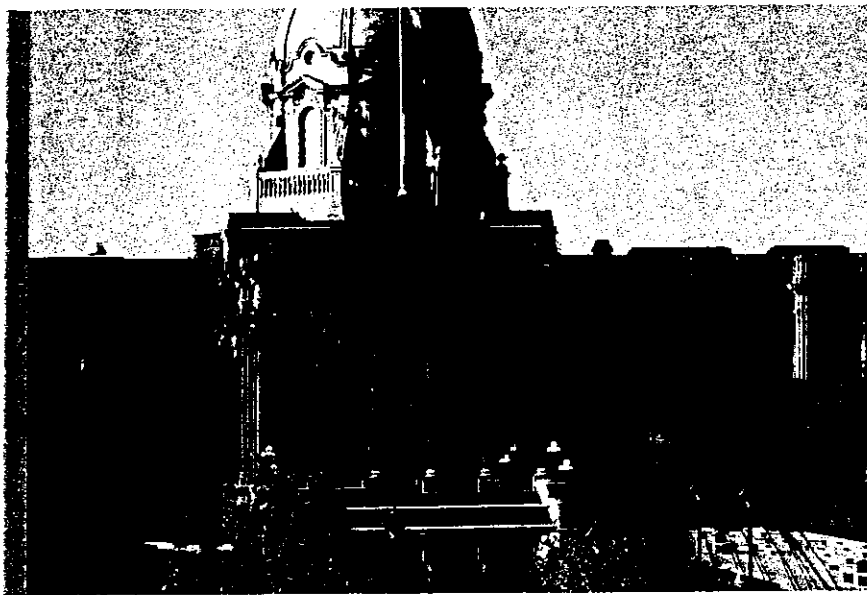


"All orders of government obtain their revenues from the same taxpayer. It's how those revenues are divided that's at issue."

There is only one taxpayer

Canadian taxpayers are already highly burdened. Despite cuts to some federal and provincial tax rates in recent years, the ratio of total taxes to GDP in Canada rose from 28% in the early 1960s to 45% today. That puts the Canadian tax burden in the middle of the G-7 nations, but well above the U.S. Relative to other countries, Canada is particularly reliant on the revenue generated by income taxes (personal and corporate combined).

In evaluating options for additional funding for Alberta municipalities, we must consider the risk of raising the already high overall tax burden on Albertans, because as often noted "there is only one taxpayer". Accordingly, if municipal governments increase their revenue sources to fund more responsibilities granted by senior governments, the senior governments will have to cut spending, and commit to reducing taxes to create room for municipalities. Only in this way, can government accountability be achieved in the newly defined, shared accountability relationships between senior and local governments.



"The Province made a commitment in 2000 to cap the province-wide (education) property tax at \$1.2 billion. This commitment has been honoured only once – in 2001 – in the years since."

Quantitative analysis shows that the federal government has the capacity to implement new initiatives either by reducing their taxes and creating revenue generating taxation opportunities for municipalities, or by spending on new programs. According to the Conference Board of Canada (2004), "federal government surpluses will rise steadily over the next 11 years. Given the assumption that only the contingency reserve is put towards debt reduction, the federal government is expected to reduce its debt by

a total of \$33 billion between fiscal year 2004-2005 and fiscal year 2014-2015. This will leave a surplus available for new spending or tax-reduction initiatives, which rises steadily over the next 11 years, reaching \$24.4 billion in 2014-2015."

A similar analysis can be applied to the Government of Alberta. See Conference Board of Canada table below.

Conference Board of Canada (April, 2006)			
Provincial revenue forecast for Alberta	Total revenue	Revenue from personal income taxes	Revenue from resource royalties
2005-06	\$34.6 billion	\$5.9 billion (17% of total revenue)	\$14 billion (40% of total revenue)
2023-25	\$66.4 billion	\$16.4 billion (24% of total revenue)	\$19.5 billion (29% of total revenue)

With no-debt and substantial foreseeable surpluses in the next few years, the Alberta government has the capacity to help local governments by either cutting provincial taxes to create taxation opportunities for municipalities, or by closing its municipalities' infrastructure gaps with more transfer programs.

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000131

CMO-0131



Conclusion

As engines of economic growth and centres of innovation, education, recreation and cultural diversity, Alberta's municipalities are the gateways through which Alberta competes on the global stage. The current legal, financial and policy structures available to Alberta's municipalities result in having the fundamental needs of citizens being met by the order of government with the fewest financial resources and the most legal restrictions. Safe streets, clean water, reliable transportation and a wide variety of recreational opportunities are the foundations on which the success of our municipalities and our province rests. Yet the tools that municipalities must rely on to achieve that success were originally developed in the 19th century and are not well suited for today's challenges.

It is clear that a change in approach is needed. Senior orders of government need to empower municipalities with sufficient authority to access a wider range of revenues. Municipalities require a mix of revenue generating taxation strategies to give them more autonomy and flexibility to meet their citizens' needs while also ensuring their long term operational sustainability. As some strategies will not benefit all municipalities, addressing the fiscal imbalance will also have to include alternative revenue sources in addition to new tax tools. Regardless, a better mix of revenues for municipalities would help offset discrepancies

in the local tax system and help address the fiscal imbalance that exists between the provincial government and Alberta's municipalities. There will be challenges to finding solutions that will benefit the entire municipal sector, the provincial government and citizens. Not all new revenues tools will benefit every municipality equally and a method will need to be created to ensure this challenge is properly addressed. Further, a higher degree of cooperation and coordination among neighbouring municipalities will be needed to ensure the ultimate successful implementation of some of the proposed revenue tools.

The success that Alberta experiences now and in the future is increasingly being determined by our municipalities' success in providing the infrastructure and services needed to continue being globally competitive throughout the 21st century. Addressing the fiscal imbalance by providing municipalities with a better mix of revenues will help ensure Alberta remains a leading global competitor well into the future. The discussion between the provincial government and Alberta's municipalities should begin as soon as practicable. Further delay will simply exacerbate the problems facing local governments. Alberta's municipalities are fully prepared to work with the Government of Alberta to come up with and implement practical solutions that will address the provincial/ municipal fiscal imbalance to the benefit of Albertans and their local and provincial governments.

000132

CMO-0132

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000133

CMO-0133

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