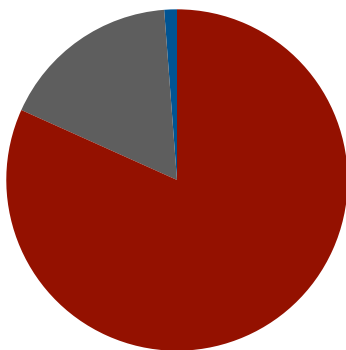


Revenue

	2022	2021
Donations under \$1,000 (82%)	\$4,133,034	\$3,696,866
Donations \$1,000 or greater (17%)	863,748	1,090,976
Events, Interest & Other (1%)	60,678	56,335
Total Revenue	\$5.1M	\$4.8M



Donations

44,846
Donations < \$1,000

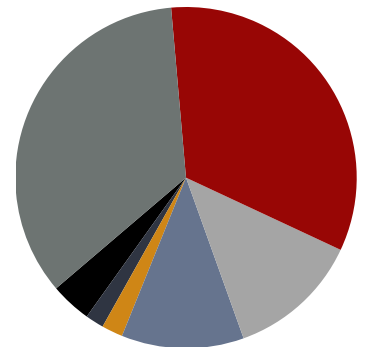
663
Donations > \$1,000



Franco Terrazzano, Federal Director & Fibber
Gas Tax Honesty Day, May 2021

Expenditures

	2022	2021
Publications & Supporter Services (35%)	\$1,738,034	\$1,712,107
Communications & Campaigns (33%)	1,663,150	1,466,197
Development & Events (13%)	626,921	731,470
Administration (11%)	578,607	525,427
Meetings & Travel (4%)	193,858	18,434
Technology (2%)	100,204	100,914
Student Programs (2%)	87,322	99,428
Total Expenses	\$5.0M	\$4.7M



Excess Revenue Over Expenditures

2022 ➔ \$69,363

2021 ➔ \$190,200

Employee Compensation

